



IMPACT:

ARC ensured that the investment scenarios under development were able to inform policy and resource mobilisation discussions.

ADVOCACY:

FORGING A COLLABORATIVE APPROACH BETWEEN MULTIPLE STAKEHOLDERS

ARC was responsible for coordinating and leading the investment case project. This required working with diverse stakeholders to enable data sharing and support to achieve an investment case analysis that could offer CMAM the best possible insights into the long-term budget and staffing requirements for improving distribution within the proposed supply chain infrastructure.



IMPACT:

Providing practical, detailed insight into the different options for an outsourced distribution model will contribute to its effective implementation.

REIMAGINING:

DRAWING ALONGSIDE MINISTRIES OF HEALTH TO BRING NEW APPROACHES

ARC created an in-depth, well-constructed case for CMAM on last mile distribution outsourcing in Mozambique. ARC was able to develop a clear overview of the imagined third- and fourth-party logistics costs. This work helped to make a case for outsourced distribution, as well as identifying potential for significant savings, which is critical for the ongoing implementation of the PELF.



IMPACT:

Applying expertise from the private sector and learnings from other countries to help build an implementation model for outsourced distribution in Mozambique.

CONNECTING:

APPLYING LEARNINGS FROM OTHER COUNTRIES

ARC applied learnings from an evaluation it carried out of a third-party logistics outsourcing pilot in Senegal to inform its work in Mozambique. The Senegal evaluation, combined with insights from the ARC Private Sector Advisory Board, helped to guide the modelling and provide CMAM with insight into the staffing requirements for an outsourced medicine distribution initiative.



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CONTRIBUTING TO THE MOMENTUM OF OUTSOURCED DISTRIBUTION

Through advocacy, reimagining and connecting, ARC has played a role in catalysing the adoption of a new distribution model for medicines and health products. Along with its partners, ARC has been instrumental in the growth of the outsourced distribution model in Mozambique. By making this investment case, ARC's work has contributed to outsourced distribution gaining momentum and being established sustainability.